



So you are back from the trade show last week and now it is time to follow up on your leads

You probably know the situation - back from the trade show with a big pile of business cards or handwritten lead reports “Where do I start” and “How will I ever get time for all this”?

While you have been away from the office your mailbox has grown to its maximum limits, with incoming mails from existing customers and colleges and the only thing you do not need now is working with new potential clients - you simply do not have the time right now!

However, you also know that you will need to get back to the leads you meet last week to follow upon potential business opportunities otherwise the trade show efforts are wasted and your boss is expecting you to work overtime to get everything done in a short time.



Would it not be nice to be able to skip this process once you get back to the office knowing that everything has already been taking care of at the trade show?

With VivoLead installed on your mobile device you can do this and a lot more that will save you not only time but also money along the way.